



SunOne Solutions



**Ranked the #1
Carbon Aggregator in
North America by
Point Carbon**

OUR OFFICES

COLORADO OFFICE

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Denver, CO 80202
Phone: (303) 500-5017

CALIFORNIA OFFICE

24083 Fairway Drive
Davis, CA 95616
Phone: (530) 564-1110

NEBRASKA OFFICE

720 "O" St, Suite E
Lincoln, NE 68508
Phone: (877) 232-9815

TEXAS OFFICE

1227 Heppner Dr
Austin, TX 78613
Phone: (512) 567-3165

www.sunonesolutions.com

SunOne Solutions provides project development and advisory services to private, government, and non-profit clients on a wide range of environmental and infrastructure challenges

Environmental Business and Project Services

- Project Management: design and implement of agricultural, forestry, clean-tech, and renewable energy projects
- Green Sector Analysis: economic assessments and sectoral strategies
- Business Facilitation: feasibility studies, marketing strategy development, product lifecycle management, and financial forecasting

Energy and Infrastructure

- Climate Change Policy and Offset Projects: design, development, and registration of carbon projects, climate strategies, carbon neutrality
- Infrastructure Development: public-private partnerships, regulation for network industries, competition policy
- Renewable Energy: wind and solar project funding, biomass project development, economic and technical analysis

Forestry and Land Management

- Forestry Services: property preparation and maintenance, forest inventory and growth and yield modeling
- Agriculture Services: grazing plans, ecological site descriptions, forage and inventory analysis, project mapping

Investment Services

- Industry and Company Research: project financing, due diligence, investment target identification
- Deal Structuring: financial modeling, valuations, term sheet drafting, project finance analysis, cash management optimization
- Project financing: fundraising, investor research, mergers and acquisitions

With over 50 years of combined experience, our team consists of former employees of the World Bank, U.S. Agency for International Development, major financial firms, and large multinational companies who have worked on environmental and infrastructure projects in over 25 countries. Please see our full team member bios on the backside.

Our investors and strategic partners include C-Quest Capital (www.cqcllc.com), Endesa Carbono (www.endesacarbono.com), and Nebraska Heavy Industries (www.nebraskaheavyindustries.com).

Please contact John Hodges (john@sunonesolutions.com) or Forrest Mertens (forrest@sunonesolutions.com)

The SunOne Solutions Team

John Hodges

John is the Founder and President of SunOne Solutions and is based in our Colorado office. John is a former staff member in the World Bank's Sustainable Development Group, where he managed energy, transport, and environmental projects in Asia, Eastern Europe, and Latin America. During his time at the World Bank, John also served as an advisor to the Bank's Vice President for Sustainable Development and served in the Bank's Thailand and Kosovo Country Offices. Prior to his involvement with the World Bank, John held various positions with multinational transportation companies and financial investment firms in Latin America and Eastern Europe. John has authored several publications and articles on infrastructure development, competition policy, and the carbon industry. John holds a Masters in Public Administration from Harvard University, a Master's in International Business from University of South Carolina, and a Bachelors in International Trade and Finance from Louisiana State University.

Forrest Mertens

Forrest is the Chief Operating Officer of SunOne Solutions and is based in our Colorado Office. Before joining SunOne, Forrest worked as an investment professional at MVC Capital (NYSE: MVC), a publicly traded private equity and venture capital firm, where he was responsible for sourcing, executing, and managing investments in early and growth-stage companies. He worked closely with the boards and management teams of dozens of portfolio companies, and served as a Director of Phoenix Coal (TSX: PHC). Forrest developed sector expertise in several diverse industries, such as mineral resources, renewable energy, wireless telecommunications, and mobile asset tracking systems. Prior to MVC Capital, Forrest worked in both marketing and manufacturing for Next Level Communications, a telecommunications equipment company acquired by Motorola in 2003. Long before SunOne, Forrest entered the working world as a farmhand on his family's dairy in Sonoma, CA. Forrest holds a MBA from Northwestern's Kellogg School of Management and a BS in Business Administration from Boston University.

Jace Nore

Jace is based in our Nebraska office where he serves as manager for the region. Jace packs more than 25 years' experience in sales, global account management, and business development. With a specialty in data networking design and implementation, his background includes managing and growing revenue for MCI, UUNet, and AT&T. Before entering into the field of telecommunications, Jace was instrumental in expanding the business of a local fuel wholesaler to one of the largest wholesalers in the nation. A lifelong resident of Nebraska, Jace attended the University of Nebraska. He holds numerous data training certifications, as well as countless hours of continuing education in professional sales, relationship management, and contract negotiations.

Jim "Kimo" Storke

Kimo is based in our Texas office where he serves as manager for the region. Kimo specializes in business development, pre-funding consulting, and green project financing. He is an advisory board member at the Clean Technology Sustainable Industries Organization (www.ct-si.org) and on the leadership team of the Texas Greenbelt Coalition (www.texasgreenbelt.com). Previously, Kimo was a Global Offering Manager at IBM and managed \$450 million dollars in revenue. Prior to IBM, Kimo was a Regional Manager of Business Development at RSM McGladrey. Kimo has 20 years of business experience and 6 years of U.S. military experience. He is a graduate of Trinity Evangelical University and lives in Austin, Texas with his wife and two daughters and enjoys mentoring others, reading, racquetball and windsurfing.

Konrad Huber

Konrad leads business development in Brazil for SunOne Solutions. Before working with SunOne Solutions, Konrad gained 18 years of experience and training in international development and diplomacy, including previous positions with UN agencies, the Organization for Security and Cooperation in Europe (OSCE), the U.S. Department of State, and other organizations. He also served as Africa Team Leader for USAID's Office of Transition Initiatives, where he directed staff in multiple country programs and managed \$40-50 million annually in U.S. foreign aid. This experience included long-term residences in and frequent travel to Latin America, Africa, Asia, and Eastern Europe. He is a seasoned manager specializing in stakeholder analysis, consensus-building, and community development, particularly in remote environments. Konrad's area of focus is Reducing Emissions from Deforestation and Degradation (REDD) projects. Konrad holds a Masters in Public Administration from Harvard University and a Bachelor of Arts from Brown University.